



DISC Tool Provide Self-Knowledge of Behaviors

MapMyStrengths.com assessments employ the DISC Behavioral Model, also referred to as The DISC Map™, which examines the four behavioral style categories. Measuring observable behaviors in these categories empower individuals with a guide to traversing the ups and downs of their own choices, reactions, and interactions with others. Academic research has revealed that highly successful individuals exhibit deeper self-awareness. The insights enable them to take the reins of their lives and careers. Through the DISC assessments, you and your teams will access the behavioral self-awareness that awakens empathy and improves collaboration. The results are more functional and productive teams and individuals able to lean into their strengths since they will have gained insights into their optimal behavior modes and scenarios for reduced stress and peak performance.

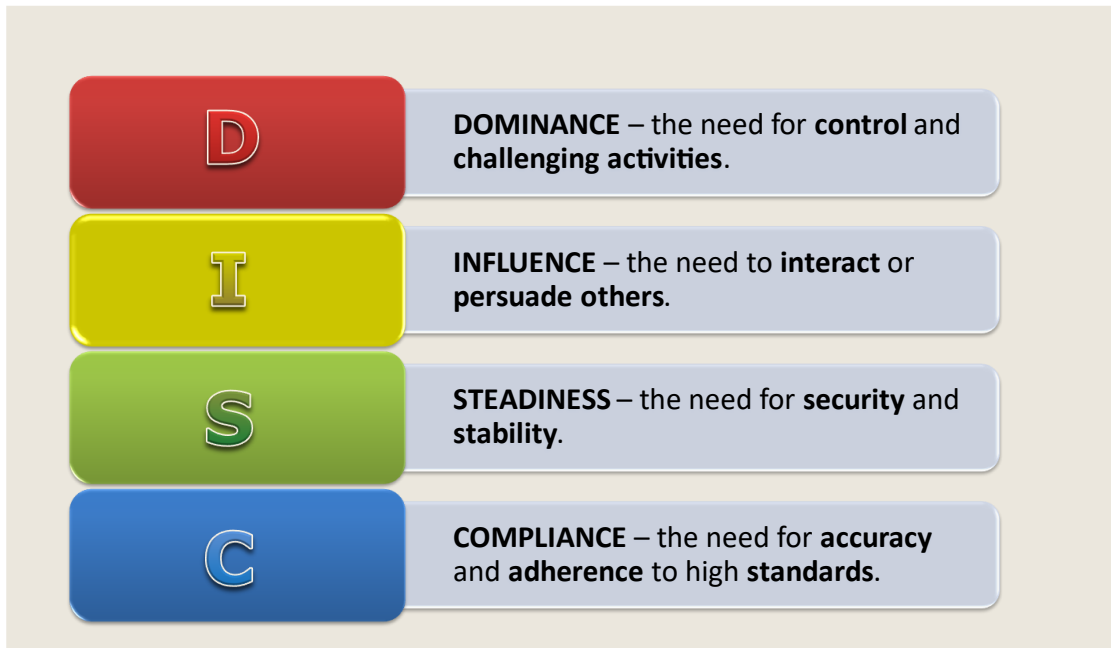
Behavioral self-knowledge equips people to make choices and steer towards actions that better align with their natural styles. This self-awareness yields more positive outcomes.

MapMyStrengths.com assessments addresses questions like:

- How can you interact more effectively with your co-workers and people outside the workplace?
- Is your work situation forcing you to alter your natural behavior style, and if so, how much?
- What scenarios are likely to raise your stress level or lead to conflict?
- What can you do to recharge your batteries when you are experiencing stress?

MAPMYSTRENGTHS – DISC and MOTIVATORS INSIGHTS

DISC Overview



Sample Graph

Descriptors



Based on Samuel's responses, the report has marked those words that describe his personal behavior. They describe how he solves problems and meets challenges, influences people, responds to the pace of the environment and how he responds to rules and procedures set by others.

Driving	Inspiring	Relaxed	Cautious
Ambitious	Magnetic	Passive	Careful
Pioneering	Enthusiastic	Patient	Exacting
Strong-Willed	Persuasive	Possessive	Systematic
Determined	Convincing	Predictable	Accurate
Competitive	Poised	Consistent	Open-Minded
Decisive	Optimistic	Steady	Balanced Judgment
Venturesome	Trusting	Stable	Diplomatic
Dominance	Influence	Steadiness	Compliance
Calculating	Reflective	Mobile	Firm
Cooperative	Factual	Active	Independent
Hesitant	Calculating	Restless	Self-Willed
Cautious	Skeptical	Impatient	Obstinate
Agreeable	Logical	Pressure-Oriented	Unsystematic
Modest	Suspicious	Eager	Uninhibited
Peaceful	Matter-of-Fact	Flexible	Arbitrary
Unobtrusive	Incisive	Impulsive	Unbending

MAPMYSTRENGTHS – DISC and MOTIVATORS INSIGHTS

Understanding the Motivators that Drive You

The Motivators Map™ charts the six universal drivers of engagement making it easy for individuals to understand their motivations. These categories of drivers, which are listed from the most individually-oriented to the most group-oriented, are as follows: Utilitarian, Theoretical, Individualistic, Aesthetic, Traditional, and Social. The assessments provide an index in each category showing the relative importance of that driver to the individual.

Equipped with the knowledge of their spectrum of motivators, people are able to improve communication both within and outside the work environment. They are able to apply the insights to align their actions and decisions towards fulfilling their desires and maintaining a sense of purpose. Businesses and individuals use these assessments to improve many areas of the organization, including team building, goal setting, strategy, decision making, and management development.

Motivators Overview

Six Universal Motivators

-  **THEORETICAL** – *The Inquisitor*
-  **UTILITARIAN** – *The Investor*
-  **AESTHETIC** – *The Creative*
-  **SOCIAL** – *The Helper*
-  **INDIVIDUALISTIC** – *The Competitor*
-  **TRADITIONAL** – *The Believer*

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Sample Graph

